



Won't You Be my Neighbor: Breaking the Barriers to Creating Affordable Housing

The Land Use Law Center 18th Annual Alfred B. DelBello Land Use and Sustainable Development Conference December 5, 2019

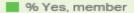
Great Supply of Religious Properties

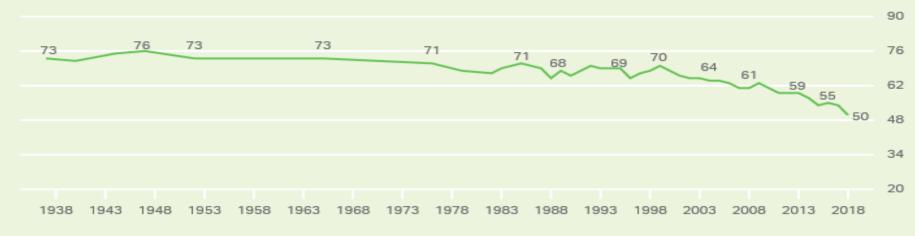
	New York State							Sullivan County	Total of Counties
CLERGY RESIDENCE	3,853	213	2	36	305	83	49	14	702
NONPROF ORGNZTN-RELIGIOUS	23,845	1,072	153	457	751	592	458	532	
TOTAL	27,698	1,285	155	493	1,056	675	507	546	4,717



Church Membership Among U.S. Adults Has Declined, Especially in the Past 20 Years

Do you happen to be a member of a church, synagogue or mosque?





Based on annual aggregated data, usually based on two surveys

GALLUP

Goldstein Hall PLLC, 80 Broad Street, Suite 303, New York, NY 10004

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12/11/2019

Why Partner with FBOs

1. <u>Supply</u> - 4,717 properties in HV (there is likely one near you and usually in prominent parts of town)

2. Need

- FBO
 - Declining revenues and increasing deferred maintenance
 - Desire to perform Mission
- Community
 - Great need for affordable housing (and other community uses)
 - Great need to put properties into use and improved condition
- 3. <u>Creative Options</u> space, build-outs, land-use options, community benefit/buy-in etc.



Attorney General & Court Approval

FOR SALE, MORTGAGE or LEASE > 5 Years

- Demonstrate consideration is fair, reasonable and in the best interest of the Mission-Driven Organization
 - If the organization has debts how they will be repaid
 - Exceptions when transferred to a religious or nonprofit corp
- Must have an appraisal
- Must have evidence of value of consideration if the consideration is not cash
- Must demonstrate the certainty that the consideration will be received by the Organization.
- Must be approved by Directors and Members (if any)

Partnership Example









Community Board 1 approves plan for LGBTQ homeless teen housing facility in Astoria



New Rochelle RFP



Google Maps Trinity Saint Paul's Episcopal Church



Trinity St. Paul's Episcopal Church 311 Huguenot Street, New Rochelle, NY 10801

and

The Episcopal Diocese of New York 1047 Amsterdam Avenue New York, New York 10025



REQUEST FOR PROPOSALS

April, 2018

Yonkers Charter School of Educational Excellence to expand with high school grades in 2019

Colleen Wilson, Rockland/Westchester Journal NewsPublished 6:00 a.m. ET Oct. 8, 2018 | Updated 5:38 a.m. ET Oct. 9, 20









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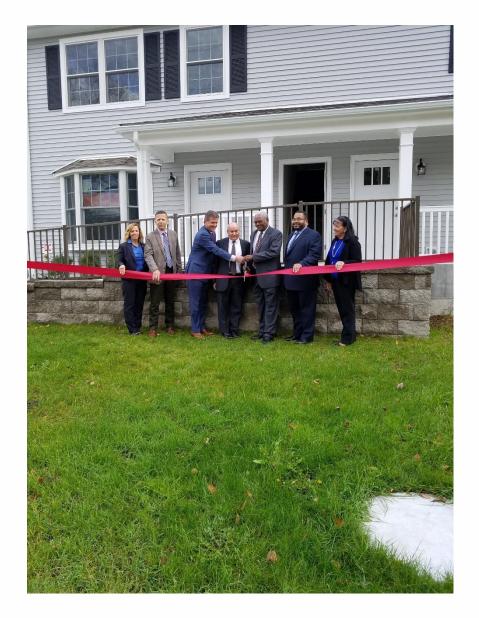
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Jason Labate practices in the areas of faith-based development, not-for-profit law, affordable housing and community development, banking and finance, and general real estate law. Jason represents a wide range of for-profit, not-for-profit and public organizations in various corporate, tax-exemption and real estate matters. Jason graduated cum laude from Brooklyn Law School with a focus on economic empowerment and community development and was a Sparer Public Interest Fellow. He participated in Brooklyn Law School's Community Development Clinic, where he advised local groups on not-for-profit corporate formation, corporate governance, and tax issues. Jason has an MPA from NYU's Wagner School of Public Service and a BA from the University of Chicago with Honors in Public Policy.



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