



**ALUMNI ASSOCIATION BOARD OF DIRECTORS**

**CONFERENCE CALL MINUTES**

**Thursday, September 19, 2017 at 6:00 PM**

- Present:** James A. Garvey III, Esq. '80, Mark Meeker, Esq. '10, Caesar Lopez, Esq. '12, Michael A. Calandra Jr., Esq. '05, Joseph W. Mazel, Esq. '97, Michael G. Gilberg '07, Adele Lerman Janow, Esq. '90, Michael A. Frankel, Esq. '03, Lisa E. Gladwell '10, Hon. Carole P. Levy '83, James M. Lenihan, Esq. '91, Hon. Sandra A. Forster '79, Jonathan Engel, Esq. '09, Anthony Teodorescu, Esq. '13, Raymond Perez, Esq. '00, Patricia Bisesto, Esq. '92, David Haimi, Esq. '12
- Excused:** Judson K. Siebert, Esq. '85, Adam Ciffone, Esq. '11, Mary Clare Haskins, Esq. '08, Joseph M. Martin, Esq. '91, Jennifer L. Gray, Esq. '06, Christopher M. Psihoules, Esq. '12
- Not Excused:** John A. Sarcone III, Esq. '95, Michael LaMagna, Esq. '07, Christina A. Kozachek '15, Dawn M. Warren '01, Michael T. Goldstein, Esq. '06, Stephen J. Brown, Esq. '04, Joseph Ruhl, Esq. '90, Lucia Chiochio, Esq. '01
- Added attendees:** Yanira Amadeo

**MEETING CALLED TO ORDER:** 6:37 pm

**MEETING QUORUM:** Quorum met by 7pm. 17 in attendance, 6 excused, 8 not excused

**I. WELCOMING REMARKS**

Mark Meeker provided brief introductory remarks and welcomed the Board.

- He welcomed and introduced the two new board members: Jonathan Engel and Anthony Teodorescu
- Brief discussion about the Alumni Association Board of Directors as a representative body of the Alumni Association and the importance of the involvement of its Directors. He clarified that moving forward the by-laws attendance policy will be enforced and attendance tracking will be distributed at regular meetings.

**II. APPROVAL OF MINUTES**

[Mark Meeker] tabled the discussion of the minute's until later in the call to see if we achieve quorum. He discussed a change to the mechanics of approving meeting minutes, moving forward approval of

minutes will be done via email. Once the minutes are approved, they will be posted on the alumni association web page on the Pace Law website.

After acquiring quorum, [Hon. Carole P. Levy] motions to approve minutes from May 2017.

Seconded: [Lisa Gladwell]

Motion Passes: unanimously

### **III. DEVELOPMENT UPDATE – Yanira Amadeo**

End of FY17

- End of the year 30 Day giving challenge was a success, we raised over \$80K from a small group of alumni leaders.
  - 27% were first time givers to the law school
  - 30% increased their giving to the law school from previous years
  - 9% joined the President's Society with gifts over \$1,000
- The board increased gift giving from 26% in FY16 to 95% in FY17

Development Goals & Objectives

- We need to continue engaging a cohort of engaged alumni, goal is to increase by 25% by year end
- Increase in board members as leadership gift members [\$1,000] contributions to the law school [if you make a \$111 monthly gift starting in September, the \$1,000 would be paid by year end]
- Continue communications between the SBA and the Board for Student/Alumni interaction

Past/Upcoming Initiatives

- September 13<sup>th</sup> - Pace Partner Luncheon: Hosted by V. Gerard Comizio, '80 at Fried Frank, 13 law partners attended for annual update
- October 12<sup>th</sup> - 20th Anniversary of the Investor Rights Clinic honoring co-founder Barbara Black: opportunity to engage alumni and raise funds for the program
- October 30<sup>th</sup> - Robert Tucker Prize for Prosecutorial Excellence: October 30, inaugural awardee Queens DA Robert Brown
- Law School breakfast to celebrate President Krislov's Inaugural (October 29)
- All Class Reunion on November 3: change in program and venue
- Haub Medal for Environmental Diplomacy: Ambassador Reinhard Krapp of German Mission to the UN is the 2017 recipient, Ambassador Christiana Figueres to receive in 2018

### **IV. COMMITTEE UPDATES**

General Committee Comments:

[Mark Meeker] made brief introductions and had everyone introduce themselves. Sent an email trying to determine committee chairs and plans to add to spreadsheet which committee each board member is assigned to. Had a discussion at executive meeting and would like to rekindle the Fundraising Committee, which serves a great purpose. Will contact to everyone to see what committee each person wants to be on. Committee chairs appointed in November.

[Carole] Good idea for scholarship funds to help students once they are here. Will give a purpose to alumni association, establish a scholarship fund that alums can contribute towards.

[Jim] Need to include LLM students in opportunities. Even though LLM students are only here for one year, they are really excited to be here and we need to target them as well. We can get them to respond to us by reaching out to them.

[Yanira] In planning stages to reach out to LLM students because 30<sup>th</sup> Anniversary of program.

[Mark] Will send out committee bi-laws so each person is aware of responsibilities.

[Michael Frankel] outreach via newsletter or publication to bring alumni to join the board. Better than just word of mouth

## V. NEW BUSINESS ITEMS

[Mark Meeker] Alumni Section is not easily found on website. Need to work on this because it is not easily transparent.

[Yanira] Alumni pages are still rolling out. Elizabeth is still in the process of updating the page, so if anyone has any recommendations, please send that to Yanira / Arianne as soon as possible.

[Jim] Would like an Alumni directory. Publication online that gives updates regarding Alumni such as marriage, new baby, etc. More convenient than just print.

[Mark] Interested board members to sign up as mentors for students. One on one relationships that last and is productive. Application [process so mentees can be selected and mentors are not overwhelmed with numbers.

[Patricia] We tried this in the past. Worked with a mentee who never showed to their meeting or contacted her back. Need to be clear guidelines when developing this.

[Jim] Spoke to international students who would be interested in this type of mentorship program. Mentorship would work better if focus is on 2L or 3L year. They are in need of mentorship because they are focused on career. 1L are focused on classes to take, etc.

[Michael] Most meaningful mentorship needs to start in the 2L year.

[Patricia] Agrees with Michael.

[Mark Meeker] Already discussed transparency in regards to posting of the minutes so alumni can find them. Would like to work on planning calendar after committees are squared away and getting a banner if the budget allows in the future. Communicate with Kathy Alexander in regards to assisting Admissions with events – opportunity for involvement.

[Yanira] Special committee for the U.S. Supreme Court Induction. Is that its own committee?

[Michael C.] Goes under the judicial committee.

[Meeker] October 26<sup>th</sup> is the next PLAN event in White Plains in Ron Blacks, 6PM to 9PM

Motion to adjourn: Hon. Carole P. Levy

2nd: Lisa Gladwell

Motion: Passes Unanimously

**ADJOURNMENT:** 7:48 pm